



THANGESWARAN SRIKANTH



Contact

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No: 162/2B, Aramaya Place,
Dematagoda, Colombo 09.

15-07-1994

Srilankan



Education

National Diploma in sales
management

Srilanka Institute of Marketing (SLIM)

2022 June - 2023 June

Diploma in IT & Web

Programming

Asian Computer Education

2011 sep - 2012 march

G.C.E. Ordinary Level

Examination in 2010

Vipulanantha Tamil Maha Vidiyalayam

1999 - 2010



Skills

- leadership skills.
- Objection handling and Problem Solving
- Communicating
- Collaboration Skill
- Marketing
- Self Motivation and Monitoring



Profile

I am persistent in achieving goals and to undertake a challenging business Development/Banking & Finance/ Operation Support related opportunity where my background can be used to contribute towards the growth of your organization.



Work Experience

SENIOR EXECUTIVE - BUSINESS DEVELOPMENT

2021 May - Yet

SARVODAYA DEVELOPMENT FINANCE PLC

- As a Senior Executive in Business Development, I orchestrated strategic initiatives in vehicle leasing, SME loans, housing loans, and related financial products. My role was instrumental in surpassing job objectives by creatively meeting customer needs through tailored financial assistance. I applied dynamic sales strategies and techniques.

EXECUTIVE - BUSINESS DEVELOPMENT

2019 jan - 2021 april

SARVODAYA DEVELOPMENT FINANCE PLC

- As an Executive Business Development professional, I successfully managed a diverse portfolio of financial products, including vehicle leasing, SME loans, and housing loans. I consistently achieved my job objectives by fulfilling customer needs through tailored financial assistance solutions. My role involved the strategic implementation of sales strategies to drive business growth and meet organizational goals.

JUNIOR EXECUTIVE - BUSINESS DEVELOPMENT

2017 June - 2018 dec

ORIENT FINANCE PLC

- Led business development initiatives for vehicle leasing and business loans, driving revenue growth and fostering client relationships.

COORDINATION OFFICER - BANKER

2015 July - 2017

NATIONAL DEVELOPMENT BANK (contract)

- As an Input/Authorization Coordination Officer at NDB Bank for nearly 1 year and 9 months, I conducted meticulous scrutiny of Consumer and Corporate Customer Account Opening Mandates. I played a crucial role in updating essential fields in the T-24 Core System during a Customer Data Cleansing Project. This ensured compliance with AML/KYC regulations and facilitated smooth information completion.



References

Namal Cooray

Head Of Sales and Marketing

CBC Finance Ltd

Phone: +94777003974

Felician Jayakody

Deputy CEO / Lakderana

Investments Ltd

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